

Summary

Vision Statement: I will maintain collaboration with key advisors and influencers in order to be ready to grasp new opportunities as they appear in my life; while becoming a World Class Leader.

Albert Nelson Marquis Lifetime Achievement Award in 2018.

Member of the Governing Body for Charlotte CISO Community, “by CISOs, for CISOs.” Previous member of the Atlanta CISO Community. Member of the ISSA CISO Executive Forum.

Senior Executive Leader with over 25 years of extensive public and private experience in Information Security Management, Program Management, Information Assurance, Public Relations and Technology. Certified Information Security Manager (CISM), Project Management Professional (PMP®), Certified ScrumMaster (CSM), Certified Six Sigma Green Belt (CSSGB), SC Notary Public and licensed USCG Master Captain. Member of ISSA CISO Executive Forum. Master’s Degree.

Completed SOC 2 Type 2, HIPAA and PCI-DSS audits, transitioned to HITUST. Speaker and Panel Member for ISSA, Argyle, and CISO meetings. Worked at the national and regional level supporting an INC 500 Company and winning national recognition; P&L experience as EVP and CFO: Managed large projects as DOIM, EVP, CISM and PMP. Coordinated development package with OPIC, Dept. of Commerce and Capitol Hill; Developed DIACAP packages for the Department of the Navy; Co-Authoring IA Strategy for Department of the Army; Lectured at FEMA Institute; Attended NDIA and AFCEA events. Current Secret Clearance, SCI background check and DHS TWIC Clearance, Previous TS/SCI.

Areas of Expertise

- Risk Management
- Cyber Security
- Information Security Management
- SSAE 16
- SOC 2 Attestations
- CEO Strategic Counsel
- Agile - CSM
- Disaster Recovery
- PCI-DSS Level One
- Budget and Forecasting
- Project Management Professional PMP ®
- Information Assurance (IA)
- HITRUST - CSF
- Government Executive Experience
- Contract Oversight-FAR, NDA and Teaming Agreements
- Continuous Process Improvement (LEAN, 6S, TOC)
- Software Development Life Cycle
- Vendor Compliance
- HIPAA Risk Analysis
- USCG Licensed Captain

Work History

vCISO July 2019 to Present. Prosyntix/, Charlotte NC. Serve as vCISO to clients in multi-state area to ensure regulatory requirements are met and business cyber security goals are established and accomplished. Work with clients to accomplish Risk Management Policies and Procedures, Audits including SOC 2 Type 2, HIPAA, PCI-DSS, and HITRUST. Consult on European GDPR with focus on impact to individual data privacy as outlined in the regulation. Provide strategic counsel to C-suite and Board on cybersecurity issues and risks.

Senior Cyber Security SME. Jan 2019 to Present. Pinpoint IT Services. VA Beach, VA. Serve as on-call Senior Cybersecurity lead for multi-state Healthcare organization. Includes advanced imaging centers, nursing and assisted-living centers, outpatient campuses, physical therapy and rehabilitation services, home health and hospice agency, a 3,800-provider medical staff and four medical groups. Revenue for 2017 was \$5.3 billion

Responsible for oversight and mitigation of government audits conducted after contract awards. Includes enterprise staff coordination and formal responses to government. Reviews RFPs and contracts for NIST, HIPAA, and PCI-DSS impacts and provides formal responses for RFP and contract questions.

On Sailing Sabbatical. July 2018 to Dec 2018. On Sabbatical, sailing and teaching in the Southeast and Islands... available to assist owners moving their vessels. In addition to being a CISM and PMP, I am also a licensed USCG Master Captain.

Chief Information Security Officer (CISO). Medac, Inc. August, 2014 to July 2018. Augusta, GA and Columbia, SC.

Serve as Chief Information Security Officer. Responsible to establish, maintain and oversee the enterprise-wide vision, strategy, architecture, policies and programs to ensure information assets are protected, while maintaining an understanding of the challenges facing healthcare anesthesia providers. Reports to President.

Provides support to company market share, revenue and brand by prioritizing, modeling and valuing risk to assets. Identifies, analyzes and evaluates the risks and provides cost effective viable options and risk mitigations. Reviews that information technology (IT) systems are secure, and security and business continuity risk/reward decisions are balanced and comply with external regulatory and legislative requirements.

As Certified Information Security Manager (CISM) oversee completion of SSAE 16 and SSAE 18 SOC reports and SOC 2 AT-101 reports, PCI-DSS compliance, OWASP and penetration testing to maintain the highest security and integrity posture of the enterprise. Administer transition to HITRUST. Provide oversight and accountability for all information security programs and advise President, CEO and CTO on enterprise risk and resolving security issues. Oversight of formal HIPAA Risk Analysis, Business Impact Analysis, Disaster Recovery Plan and Risk Register.

Perform senior project management tasks that encompass all facets of project management, client management and team leadership for the business enterprise and information systems. The focus is on projects of extremely high risk, complexity and visibility in both direct and matrix management roles.

Oversee the coordination and administration of all aspects of ongoing programs including planning, organizing, staffing, leading, and controlling program activities as aligned with the Project Managers Book of Knowledge (PMOK). Activities include all phases of the software development life-cycle via Agile Development Methodology including: feasibility studies, requirements, analysis, design, programming, testing and implementation planning.

Coordinate Lean Six Sigma projects and mentor yellow belts, providing guidance to multiple projects that impact the success of the business enterprise.

Partner with business and technology leaders to anticipate business needs and to define business requirements and processes.

Project Manager Technical, Secure Mission Solutions, November 2012 – March 2014, Charleston SC 29401

Served as Project Manager (PM) for Information Assurance (IA), IT Asset Management (ITAM) and Configuration Management (CM) and Technical Lead for DOD worldwide enterprise services modernization effort which included the development and maintenance of all security project management documentation (including artifacts), assured engineering guidance was followed, and performed risk management for IA, and risk that impacted the entire project. Implemented the Risk Management Plan and interacted with senior management on resolution and mitigation.

Also served as PM for individual projects such as the NAVMED Tier 1 San Antonio and Aurora project and the CDP FISMA/DIACAP project.

Supervised the Information Assurance team to develop certification and accreditation packages for ATO and ATC processes and obtained 5 ATOs from the Navy ODAA, and 3 ATCs from the TMA ODAA.

Used communication and coordination skills to manage sponsor and stakeholders expectations. Developed staffing plans, executed schedule and performed critical path analysis. Managed workforce based on established needs and priority while using Project Management Methodology.

Worked with other leaders to monitor cost, schedule, technical performance of projects and client engagements, with the goal of project success and client satisfaction. Ensured that expectations for the project are met while coordinating diverse resources for the project.

Used Project management skills to provide oversight for documentation creation, scope (and scope creep), change requests, project progress and performance, and cross functional issues that include DIACAP certification, security engineering analysis, COOP, and Information Assurance (IA).

Used knowledge of PMBOK, CMMI, PPBS, DOD, DISA, MCiS, NAVMISSA, SPAWAR, and Navy Medicine to ensure successful project completion. Functioned as CISO. (Follow-on position from TECHSOFT position listed next).

Project Manager, TECHSOFT, Inc. Nov 2011 Nov 2012. Charleston, SC 29401

Served as Information Assurance Project Manager and Technical Lead for DOD worldwide enterprise services modernization effort which included the development and maintenance of all project management documentation (including artifacts), assured engineering guidance was followed, and performed risk management for IA, and risks that impacted the entire project. Implemented the Risk Management Plan and interacted with senior management on resolution and mitigation. Functioned as CISO.

Used communication and coordination skills to manage sponsor and stakeholders expectations in accordance with leadership guidance. Developed staffing plans, executed schedule and performed critical path analysis. Managed workforce based on established needs and priority while using Project Management Methodology.

Worked with other leaders to monitor cost, schedule, technical performance of projects and client engagements, with the goal of project success and client satisfaction.

Used knowledge of PMBOK, CMMI, PPBS, DOD, DISA, MCiS, NAVMISSA, SPAWAR, and Navy Medicine to ensure successful project completion.

Senior Management Specialist Brandon Technology Consulting, Inc. Jun 2009 to May 2011 Alexandria, VA 22311.

As Senior Management Specialist worked with a strategy team to produce future Information Assurance Strategy document for 2014-2020 for DOD Agency that included developing project plan, conducting stakeholder interviews, researching critical data, collaborating with key publics, and writing of key documents. Briefed various levels of senior management at In Process Reviews (IPR).

As Subject Matter Expert (SME) supporting HQDA CIO/G6 CYBER Directorate worked on the development and planning of future Army needs to include certification security architecture design, security engineering analysis, Information Assurance (IA), COMSEC, INFOSEC, FISMA, and DICAP/DITSCAP/NIACAP. Functioned as CISO. Included support for the development and implementation of IA related doctrine policies

and architectures that included research and development, understanding migration of risks, understanding policy and compliance and using technical and analytical skills. Researched Army Information Assurance and Information Security policies (present and future). Collaborated across entire enterprise to resolve issues.

Assisted in the development and planning of future Army needs to include: certification, training, acquisition, security architecture design, security engineering analysis, and Information Assurance. Integrated into Capability Set (CS) management and POM cycle.

Wrote reports, executive summaries, policies, and strategies. Used the Joint Capabilities Integration and Development System, or JCIDS, for tracking future requirements that impact the Army Capability sets to FY 22 primarily for Information Technology and Information Assurance capabilities. Maintained active relationships with members of congress and their committees on key topics to include all facets of Information Technology. Used social media to link groups and keep information flowing via LinkedIn, Twitter and Relationship Masters Academy (RMA). Served as RMA Ambassador.

Senior Executive, C. F. Day, Jun 07-Dec 08, Alexandria, VA.
Davenport, IA 52801

Served as Senior Executive for Coalition/Business Development; operated in many environments with the technical and operational knowledge of current staffs. Used extensive contacts in the public and private sector from community leadership, recent completed teaming agreements, and submitted joint bids to collaborate and develop business.

Implemented growth strategies in the public and private sectors. Maintained liaison with Small Business Development Officers, Directors and Commanders in the government sector, and Senior Executives, CEO, COO's in the private sector. Teamed with support companies to develop joint bids for government contracts that required knowledge of the FAR and local contracting office regulations.

Served on strategic plan task force, developing plans and budgets for business for near term and five-year plan. Used understanding of the FAR and contracting to ensure strategic goals were in line with governance requirements.

Senior Executive, Robbins Gioia, Jan 06-March 07, Alexandria, VA.
Alexandria, VA 22314

Worked to develop successful relationships and contract vehicles that did not exist in the company prior to my arrival; Supported RG in national efforts. Built a solid foundation for business in 2007 that included teaming partners and submitted proposals. Included direct contact with senior leaders in the government and commercial sectors for information exchange and counseling.

Created and monitored proposal documents from concept to completion that included cost, budget and schedule. Used Project Management Professional (PMP) skills for operations and “owned” part of the company strategic plan development that included employee development and business teaming. Used knowledge as SME CISO for team to develop “winning-team-profiles” with the correct skill sets to obtain new work; Built strategic relationships with our government customers. Represented RG at major conferences.

Executive Vice President and Chief Financial Officer 01/2003-11/2005

STAR Software Systems, Warner Robins, GA

EVP and CFO that served as part of management team to grow business with quality, integrity, and excellence, to obtain a 1200% increase over three years, and win national recognition. Developed Strategic Plans and Media Plans, then executed the plans for success. The company was named Number 142 on 2004 INC 500 List of Fastest Growing Companies, the President named Small Business Person of the Year for the State of Georgia in 2005.

Used Profit and Loss, and best business practice benchmarks for assessing current and future staffing needs based on organizational goals and budget realities. Built coalitions with teaming partners, mentors and community leaders. Negotiated with individuals and groups internally and externally. Developed an expansive professional network with other organizations and to identify the internal and external politics that impact the work of the company.

Wrote a performance management system that established standards and evaluation criteria to validate rewarding, counseling, or removal of employees. Used federal guidelines for cultural diversity to foster an environment in which people who are culturally diverse can work together cooperatively and effectively to achieve organizational goals. Guidelines were detailed in the company’s Philosophy’s statement and EEO letter.

Previous positions:

Senior Executive 04/1996-12/2003

IPA Buffalo Grove, IL.

Regional Vice President 1989-96

SBI and PFS Travelers. Columbia, SC 29210

Director of Information Management

US Army Information Systems Command, Fort Lee VA 23801, 8/88-8/89

Branch Chief

HQ 5th Signal Command APO NY 09056 1/87-06/88

Brigade Operations Officer

HQ, 2nd Signal Brigade 08/84-12/86

APO NY 09102

Defense Security Service, DSS, Current Secret Clearance. (Previous TS/SBI)
Homeland Security USCG TWIC clearance
Concealed Weapons Permit (CWP)

Certifications

CSSGB 2015

CISM Certification 2014

PMP Certification 2006, 2010 and 2014, 2018.

Certified ScrumMaster (CSM) 2013, 2016, 2019

USCG Licensed Captain 2007, 2012, 2017, Master 100 Ton

Outdoor Emergency Care (OEC) Technician 2006/2010/2014/2018

XXVI Olympics Medical Team, Olympics, Atlanta

NSPS National Certification #6119 – 1983

Education

Master's Degree, U of South Carolina, MMC

Bachelor's Degree, U of Southern Mississippi, with Honors

Key Training

Security Controls Evaluation, Testing, and Assessment, ISACA

Certified Six Sigma Green Belt, Riverwood Associates

Certified Information Security Manager, ISACA NY Chapter

Certified Scrum Master Training, Braintrust Consulting Group

Auditing Logs for IA Managers, DISA

Information Assurance Roles and Responsibilities v2, DISA

Cyber Law 1, DISA

DAU Basic Information Systems Acquisition

DAU Fundamentals of Systems Acquisition Management

DOD Anti-Terrorist Level 1 Awareness Training

Intelligence Community Information Assurance Awareness

Emergency Management Institute, IS-800-National Response Framework

Emergency Management Institute, IS 702-NIMS Public Information Systems

Emergency Management Institute, IS 100-Intro to Incident Command System

Six Sigma White Belt: Villanova University

Government Contracting: Georgia Tech

Management of the IT Resource: Advanced Business Institute, IBM

Management Processes: Data Processing Executive Institute, IBM

Personal Management for Executives: ARTC, Williamsburg

Director of Information Management: USASC

Operations Analyst and System Controls: IBM, Atlanta

Armed Forces Staff College: AFSC, Norfolk

Awarded: Three United States Meritorious Service Medals, Two Army Commendation medals, Army Achievement medal, Good Conduct Medal, NDSM, Army Service Ribbon, Three Overseas Service Ribbons, General Staff ID Badge, Parachute Badge, German Parachute Badge, German Marksmanship Badge in Bronze and the United States Humanitarian Service Medal.

Awarded the Silver Merit Star by National Ski Patrol System. (2nd Highest National Award).

Awarded two Yellow Merit Stars (Excellence) by National Ski Patrol System.

Miscellaneous

ISACA, Member; HIMSS, member; Program Management Institute, Member; AFCEA International, Member; Defense Acquisition University (DAU) Alumni, National Ski Patrol, National 6119; National Eagle Scout Association-Life Member; Alpha Phi Omega; American Legion; MOAA; Sigma Delta Chi; AAFMA; Committee of 100 S.C.; DAV; Society of Professional Journalists, SPJ; Special Operations Warfighter Foundation.

Publications

"Real Life CFO Management," Aspatore Books, 2005.

Numerous newspaper articles and briefings

LinkedIn profile at: <https://www.linkedin.com/in/sam-bruce-cism-pmp-csm-cssgb-1b3a456/>